

CONTRACT INFO SHEET

Monroe County Division of Purchasing 200 County Office Building, Rochester NY 14614

DATE:

November 30, 2022

CONTRACT EXTENSION

BID TITLE:

RUNWAY DEICER LIQUID

CONTRACT #: 1006-19 (4700007555)

CONTRACT DATES: 11/30/2022-11/30/2023 Ext #3

BUYER: PHONE: FAX:

CATHERINE SHAFER 585-753-1183 585-753-1104

VENDOR(S) :

VENDOR# 11117511 NACHURS ALPINE SOLUTINS LLC **421 LEADER STREET MARION, OH 43302**

CHANGE AS FOLLOWS: CONTRACT HAS BEEN EXTENDED THROUGH NOVEMBER 30 2023. WITH A PRICE INCREASE TO \$6.60 GALLON

CATHERINE SHAFER BUYER

XC: **BP FOLDER** BUYER DEPT



CONTRACT EXTENSION REQUEST

Monroe County Purchasing Department 200 County Office Building **39 West Main Street** Rochester, NY 14614

September 28 2022

Carla Potts, Business Manager **Nachurs Alpine Solutions LLC** 421 Leader Street Marion, OH 43302

Your contract with Monroe County will expire soon. The contract may be extended upon the mutual consent of both parties for an additional twelve (12) months.

Contract Name:	RUNWAY DEICER LIQUID				
Bid Project Number:	BP#01006-19				
Contract Number:	4700007555				
Contract Expiration Date:	November 30, 2022				
Contract Extension Date:	November 30, 2023 Extension # 3				

Monroe County has valued the business relationship with your company, and we are interested in extending this contract. Please indicate whether you are interested in extending the contract using the options below. The County will evaluate your response and should an extension be mutually beneficial, a formal contract extension notice will be sent to you. Otherwise, you will be notified that the County will seek new bids.

	Yes, I am willing to extend the referenced contract at the same terms.
<u> </u>	Yes, I am willing to extend the referenced contract with a price reduction. (Attach additional pages.)
X	I propose the following price adjustment for Monroe County's consideration. (Attach additiona page(s) that include documentation and justification. Acceptance rests solely with the County.)

I do not wish to extend the referenced contract.

If you wish to discuss this contract in more detail, please contact the buyer who handles this contract using the information below.

Buyer:	Catherine Shafer		
Email Address:	cshafer@monroecounty.gov	1	
Phone Number:	585-753-1183	FAX:	585-753-1104

[OFFER] Monroe County hereby offers an extension of the above referenced contract.

Date

Colleen D. Anderson, Purchasing Manager

[VENDOR] Sign and date in the space provided and return to the Buyer listed within ten (10) business days. The form must be signed by a person with authority to make contractual commitments for the vendor. It may be returned by fax, email or U.S. Mail. 1 14

John Grega Print Name	Waren
Print Name	Signature /
CFO	10/4/2022
Title	Date

[ACCEPTANCE] Monroe County hereby extends the above referenced contract at the terms outlined above.

10

Colleen D. Anderson, Purchasing Manager

Date





Monroe County Purchasing Department 200 County Office Building 39 West Main Street Rochester, NY 14614

September 28 2022

Carla Potts, Business Manager Nachurs Alpine Solutions LLC 421 Leader Street Marion, OH 43302

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Print Name

Signature

Title

Date

[ACCEPTANCE] Monroe County hereby extends the above referenced contract at the terms outlined above.



The Science of De-Icing

421 Leader Street • Marion, Ohio 43302 [P] 800 622 4877 x300 [F] 740 223 3874

nasi_cs@nasindustrial.com WWW NASi-1m COM

Date: October 4, 2022

Monroe County Greater Rochester International Airport Attn: Catherine Shafer E-mail: <u>cshafer@monroecounty.gov</u>

Re: Contract Name: Runway Deicer Liquid Bid Project No.: BP#01006.19 Contract Extension #3 with Price Modification Request

Dear Catherine:

With the contract made and entered into by Nachurs Alpine Solutions (NASirano Monroe Sound Oracler Rochester International Airport project name and number as referenced above is set of expire November 30, 2022. NASi is willing to extend the referenced contract with a proposed price modification effective Decamber 1, 2022, through November 30, 2023.

NASi has been notified of outages beyond planned time periods, the to underessen interruption of supply from the limited North America supply base of acetyl product products on the major in easy 18 months. One meaningful supplier of acetic acid has extended an already 3-month long three majoure rotice threads at least September 9. Suppliers had announced additional acetic acid supply constraints in May, and underessen equipment unit failures shortly thereafter. This action was in addition to unanticipated interventions in raw paterial supplies from the Texas Gulf Coast that began as early as January 2021.

For the last 5-6 quarters, KOH has only increased, reflecting potash cost increases of >200% since Jan. 2021. Please note the following encle: http://www.reut.cs.com/article/us-usa-agriculture-fertilizeridUSKCN2L81Y9. Near the bottom of the allele, there is note that has a direct bearing on our costs, since potassium hydroxide comes from the electrolysts of potash. Potassium hydroxide is ~2/3 of the formula for Alpine RF-11. KOH producers have passed along increases thus far in 2022 in January, April, and July, with an indication that the util increase again October 1, 2022. Our GAA costs, should supplies resume, have increased the more than 201, passive July 1, 2022, on a year over year basis, along with 15% increases that we absorbed but year.

As additional support, we provide reference to our raw material suppliers who have initiated increases and/or established force mature policies that restricted or eliminated our supplier for various periods of time, as follows:

- Oin
- Erco
- Oxy
- ASHTA
- Celanese
- INEOS Acetyls
- LyonellBasell Acetyls



421 Leader Street • Marion, Ohio 43302 [P] 800 622 4877 x300 [F] 740 223 3874

nası_cs@nasındustrial.com WWW.NASI ITI COM 💌 twitter.com/NASindustrial

Finally, we have seen historically high ocean freight and unexpected port fees from our carriers who move the sodium formate into North America, as ocean freight availability has been uncertain and volatile. This is on top of product cost increase of >15% from our suppliers.

To address this unforeseen situation, we are requesting the following price modification for extension year three (3) of four (4):

Product:	Alpine RF-11
Price:	\$6.60 / gallon, delivered

Additionally, NASi will do everything possible to abide by contract delivery requirement, towarar, there may be occasion, due to the current market conditions, i.e., shortage of drivers, that NASi may require additional delivery time.

Please advise if you need additional information, thank you for your consideration of this could

Sincerely, Carla Prui

Carla Potts, MBA Business Manager – Airport Deicing Nachurs Alpine Solutions Mobile: (740) 396-9759



MONROE COUNTY BID PROPOSAL

Division of Purchasing County Office Building, Room 200 39 West Main Street Rochester, NY 14614 (585) 753-1100

BID PROJECT NUMBER: _____1006-19

BID TITLE: <u>RUNWAY DEICER LIQUID E36</u>

BUYER: <u>CATHERINE SHAFER</u> PHONE: <u>(585)</u> 753-1183

BID TIME: 2:00 PM BID DATE: NOVEMBER 6, 2019

BID SECURITY REQUIRED:

No:<u>X</u> Yes, in the amount of ______ as specified herein

ITEM	ESTIMATED			
AND/OR GROUP NO.	ANNUAL	ARTICLES OR SERVICES	UNIT PRICE	EXTENSION
	25,000 Gallons	RUNWAY DEICER LIQUID E36 or County Approved Equivalent Per Attached Specifications (Limit Unit Price to Two (2) Decimal	\$_4.83	\$ <u>120,750.00</u> TOTAL
		Places)		
		PLEASE SUBMIT ONE (1) ORIGINAL AND ONE (1) COPY OF BID PROPOSAL AT TIME OF BID OPENING.		
		Greater Rochester Intn'l Airport presently has Alpine RF-11 in the tanks and not E36		

I have received, read and agree to the terms and conditions as set forth in General Terms and Conditions, Monroe County, attached, and any special terms and conditions set forth in the General and Technical Specifications herein. I have read, understand and agree to all instructions to Bidders (including the Non-Collusion Bidding Certification) on the reverse hereol. I have read, understand and agree that upon execution of this document by an authorized officer of Monroe County, that this document, together with the Contractor's bid as accepted by Monroe County and all other documents prepared by or on behalf of Monroe County for this bid conditions set forth herein.

Nachurs Alpine Solutions Industrial FIRM NAME a div. of Nachurs Alpine Solutions LLC	SIGNED BY
ADDRESS 421 Leader Street	PRINTED NAME John Grega
Marion, OH 43302	TITLE CFO
FEDERAL ID NO. 82-4481077	PHONE NO800-622-4877
E-MAIL ADDRESS pottsc@nasindustrial.com Carla Potts. Business Mor., Airport Deicir	FAX NO740-223-3874

BID ACCEPTANCE AND CONTRACT AWARD

SAP CUNIKACI	#470000	(000							
The above bid is	accepted	l, except	as note	d, and the	e contrac	t is award	led to you t	for the follow	ving item(s):
	ENTIRE	CONTRAC	T						
							-		

Authorization to furnish supplies/services will be made via Purchase Order, as appropriate, signed by the Monroe County Purchasing Manager, or designated agent. Contract period from <u>12/16/2019</u> to <u>11/30/2020</u>

Date: 12/Ko/19

CONTRACT #470000765

incesta BY:

Dawn C. Staub, Purchasing Manager, Monroe County

CERTIFICATION REGARDING DEBARMENT, SUSPENSION AND RESPONSIBILITY

The undersigned certifies, to the best of his/her knowledge and belief, that the Contractor and its principals:

- 1. Are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded by any Federal department or agency;
- 2. Have not within a three (3) year period preceding this transaction/application/ proposal/contract/agreement been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsilication or destruction or records, making false statements or receiving stolen property;
- Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or local) with commission of any of the offenses enumerated in paragraph 2 of this certification; and
- Have not within a three (3) year period preceding this transaction/application/ proposal/contract/agreement had one or more public transactions (Federal, State or local) terminated for cause or default.

CERTIFICATION REGARDING MONROE COUNTY PROCUREMENT POLICY AND CONSEQUENCES FOR VIOLATION

The undersigned certilles, to the best of his/her knowledge and belief, that the Contractor and its principals:

- 5. Have read and understand the Monroe County Procurement Policy and agree to abide by its terms (http://www2.monroecounly.gov/purch-overview.php);
- Understand that any violation of the Monroe County Procurement Policy may result in the exclusion of any response to a public bid, Request for Proposals (RFP) or Request for Qualifications (RFQ) submitted on our behalf; and
- Understand that any contract or agreement entered into subsequent to a violation of this policy during the procurement process is null and void.

Date: 10/31/19

Nachurs Alpine Solutions Industrial a div. of Nachurs Alpine Solutions LLC [Print Name of Contractor]

Signature]

Isignature

John Grega [Print Name]

CFO [Print Title/Office]

Revised 10/3/2013

TERMS AND CONDITIONS

2 C 2

BID ITEM:	RUNWAY DEICER LIQUID E36
FOR:	Greater Rochester International Airport (ROC)
PURCHASING CONTACT:	Catherine Shafer, (585) 753-1183
	The Buyer, identified below, is the sole point of contact regarding this Bid from the date of issuance until the bids are opened and the results made public.
	Catherine Shafer Monroe County Division of Purchasing 200 County Office Building 39 West Main Street Rochester, NY 14614
	Email: cshaler@monroecounty.gov
	All requests for bid clarification must be submitted in writing to the Buyer referenced above and received no later than noon (12:00 PM Eastern Standard Time) on Wednesday, October 23, 2019.
	All questions will be answered and documented in writing as an Addendum to the Bid. These will be sent out to all Bidders who received the original Bid no later than Monday, October 28, 2019.
DUPLICATE COPIES:	PLEASE SUBMIT YOUR BID IN DUPLICATE: THE ORIGINAL AND ONE (1) COPY.
BID INFORMATION:	At the time of bid, the bidder shall supply detailed specifications covering the item(s) contained herein and shall clearly indicate any areas in which item or items offered do not fully comply with the specifications contained herein.
SUBMITTAL OF FORMAL PROPOSAL:	Bid proposal must be legible and submitted in the original form, bearing an original signature. EMAILS AND FACSIMILES ARE NOT ACCEPTABLE.
	All bidders must submit proof that they have obtained the required Workers' Compensation and Disability Benefits Insurance coverage or PROOF that they are exempt. (Visit <u>www.wcb.ny.gov</u> for forms.)
SPECIFICATION ALTERATIONS:	Specifications will be construed to be complete and be considered the entire description of the goods or services upon which Monroe County is now seeking bids. Only formal written addenda can materially alter this set of specifications. No verbal statement made by a Monroe County employee or anyone else is binding nor shall such statement be considered an official part of this public bid proposal.

QUANTITIES: The quantities listed are the estimated annual requirements and should not be construed to represent either maximum or minimum quantities to be ordered during the contract term. BRAND REFERENCE: References to a manufacturer's product by brand name or number are done solely to establish the minimum quality and performance characteristics required. Bidders may submit bids on alternates, but must attach two (2) copies of manufacturer specifications for any alternate at the time of the bid. Further, the bidder must demonstrate that the alternate proposed has a sufficient operating track record to show the equipment will perform per the specified brand. The acceptance of a bidder's alternate rests solely with Monroe County. QUALIFIED BIDDER: Each bldder must be prepared to present satisfactory proof of his capacity and ability to perform this contract. Such proof may include, but is not limited to, an inspection of the bidder's facilities and equipment, financial statements, references and performance of similar contracts. The Purchasing Manager reserves the right to reject any bid where the bidder cannot satisfy the County as to their ability to perform. Monroe County reserves the right to reject any and all bids if the Monroe County Purchasing Manager deems said action to be in the best interests of Monroe County. Monroe County intends to award the bid to the lowest responsive and METHOD OF responsible bidder, based on the TOTAL. Bidder must bid on all items in AWARD: order to be considered. The County reserves the right to reject any and all bids if the Purchasing Manager deems said action to be in the best interest of the County. Contract will start with the date of the contract award and run through CONTRACT TERM: November 30, 2020, with the option to renew the contract up to four (4) additional twelve (12) month periods with the mutual consent of both parties. Price changes may be proposed by either party no later than forty-five (45) PRICE CHANGES: days prior to contract extension, based upon manufacturer price changes which must be supported with documentation. Should price changes not be acceptable to both parties, the contract will not be extended. Prices may change only at the time of extension. MINIMUM ORDER: No minimum order is spacified for this contract. Agencies must be able to order as needed. Political subdivisions and others authorized by law may participate in this contract. **DELIVERY:** All deliveries to be F.O.B. Monroe County to agency as specified by a Purchase Order. Delivery costs must be built into the unit prices bid. Deliveries must be made within twenty-four (24) hours after receipt of purchase order number. The County reserves the right to terminate the contract in the event the specified delivery time is not met.

SECURITIES AND INSURANCE:	Any Certificates of Insurance, Bonds or other forms of security required by this bid are to be submitted to the Purchasing Manager no later than ten (10) normal business days following the date of notification of award. Documents must be received by the close of business, 5:00 pm, on that day.
PURCHASE ORDER ISSVANCE:	Delivery of services may be directed by the receipt of a Purchase Order only. Items that are not part of this bid <u>will not</u> be paid for by Monroe County. As to all purchase orders issued by Monroe County, exceptions may <u>only</u> be authorized, in writing, by the Purchasing Manager or her authorized agent <u>prior</u> to delivery.
BILLING PROCEDURE:	All invoices for items sold any authorized agency as a result of this contract must be billed in the following manner: Purchase Order #, Quantity, Description of Item Purchased, BP#, Item #, Extension and Total. ALL INVOICES MUST BE MARKED WITH THE <u>PURCHASE ORDER NUMBER</u> . INVOICES WITHOUT THIS INFORMATION WILL NOT BE PROCESSED FOR PAYMENT.
WARRANTY/ GUARANTEE:	All warranties by manufacturer shall apply. Bidder shall, as part of its proposal, furnish its warranty/guarantee for all goods/services to be furnished hereunder. As a minimum, Bidder shall warrant all goods for a period of one (1) year from date of acceptance. Bidder shall be obligated to repair or replace all defects in material or workmanship, which are discovered or exist during said period. All labor, parts and transportation shall be at Bidder's expense.
UNCONTEMPLATED PURCHASES:	Monroe County reserves the right to request separate bids for such quantities of items on this contract that may be best procured via separate public bid offering and to otherwise act in furthering its own best interests.
SUBCONTRACT:	The Contractor shall not subcontract any work without first obtaining the written consent of the Monroe County Purchasing Manager.
RELATED ITEMS:	The County reserves the right to add miscellaneous related items to this contract during the contract term upon agreement by both parties as to the price. Approval must be given in writing by the Purchasing Manager or her Designee.
REPORT OF PURCHASE:	The Contractor must, upon request, provide the County Purchasing Manager with detailed information showing how much of each item was delivered to any and all agencies under this contract. This includes deliveries to not only the County but any other municipality or agency which orders from this contract.

OTHER AGENCIES: The Contractor(s) must honor the prices, terms and conditions of this contract with political subdivisions or districts located in whole or in part within Monroe County. In addition, the contractor may, but is not required to, extend the prices, terms and conditions of this contract to any other political subdivision or district. Usage of this contract by any of these other political subdivisions or districts will have to be coordinated between that subdivision or district and the contractor. Orders placed against this contract between any subdivision or district will be contracts solely between the Contractor(s) and those entities. Monroe County will not be responsible for, nor will it have any liability or other obligation for, such contract between the Contractor(s) and any third party.

INDEMNIFICATION: The Contractor agrees to defend, indemnify and save harmless the County, its officers, agents, servants and employees from and against any and all liability, damages, costs or expenses, causes of action, suits, judgments, losses and claims of every name not described, including attorneys' fees and disbursements, brought against the County which may arise, be sustained or occasioned directly or indirectly by any person, firm or corporation arising out of or resulting from the performance of the services by the Contractor, arising from any act, omission or negligence of the Contractor, its agents and employees or arising from any breach or default by the Contractor under this Agreement. Nothing herein is intended to relieve the County from its own negligence or misteasance or to assume any such liability for the County by the Contractor.

Terms & Conditions-Term Contract-Commodity-Single Award.doc (8/03)

COMPLIANCE WITH FEDERAL SINGLE AUDIT ACT

In the event the Contractor is a recipient through this contract, directly or indirectly, of any funds of or from the United States Government, Contractor agrees to comply fully with the terms and requirements of Federal Single Audit Act [Title 31 United States Code, Chapter 75], as amended from time to time. The Contractor shall comply with all requirements stated in Federal Office of Management and Budget Circulars A- 102, A-110 and A-133, and such other circulars, interpretations, opinions, rules or regulations that may be issued in connection with the Federal Single Audit Act.

If on a cumulative basis the Contractor expends Seven Hundred and Fifty Thousand and no/100 Dollars (\$750,000.00) or more in lederal funds in any fiscal year, it shall cause to have a single audit conducted, the Data Collection Form (defined in Federal Office of Management and Budget Circular A-133) shall be submitted to the County; however, if there are findings or questioned costs related to the program that is federally funded by the County, the Contractor shall submit the complete reporting package (defined in Federal Office of Management and Budget Circular A-133) to the County.

If on a cumulative basis the Contractor expends less than Seven Hundred and Fifty Thousand and no/100 Dollars (\$750,000.00) in federal funds in any fiscal year, it shall retain all documents relating to the federal programs for three (3) years after the close of the Contractor's fiscal year in which any payment was received from such federal programs.

All required documents must be submitted within nine (9) months of the close of the Contractor's fiscal year end to:

Monroe County Internal Audit Unit 304 County Office Building 39 West Main Street Rochester, New York 14614

The Contractor shall, upon request of the County, provide the County such documentation, records, information and data and response to such inquiries as the County may deem necessary or appropriate and shall fully cooperate with internal and/or independent auditors designated by the County and permit such auditors to have access to, examine and copy all records, documents, reports and financial statements as the County deems necessary to assure or monitor payments to the Contractor under this contract.

The County's right of inspection and audit pursuant to this contract shall survive the payment of monies due to Contractor and shall remain in full force and effect for a period of three (3) years after the close of the Contractor's fiscal year in which any funds or payment was received from the County under this contract.

Audit Clauses for Purchasing 002.doc

BP #1006-19 RUNWAY DEICER, LIQUID E36 PRODUCT SPECIFICATIONS

Cryotech E36 Potassium Acetate or Monroe County Approved Equivalent,

E36 meets FAA approved specification SAE AMS 1435, "Fluid, Generic, Deicing/Anti-icing, Runways and Taxiways."

- Composition: 50% by weight potassium acetate in water plus corrosion inhibitors
- Appearance: Clear, coloriess, mobile liquid, free from matter in suspension. May be dyed blue at customer request.
- Density: 1.28 g/cc (10.68 lb/cf) at 20 degree C (68 degree F)
- pH: 11.0 +/- 0.5

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- Viscosity: 10 cp maximum at 20 degree C (68 degree F) and 20 cp maximum at 0 degree C (32 degree F)
- Flashpoint: Nonflammable
- Freezing Point: -60 degree C (-76 degree F)
- Water Miscibility: Complete and does not separate in storage
- Specific Gravity: 1.25 1.30 at 20 degree C
- Storage: No special storage required (do not use galvanized materials)
- Packaging: 55 gallon drum; 265 gallon totes, bulk

Minimum orders: 4 drums, 1 tote, 4400 gallons bulk

Drums and totes (275 gallon totes) are available. Please inquire for pricing if needed, the unit price will vary due to packaging and mode of transportation.

ACORD
THE OCCUPATION

CERTIFICATE OF LIABILITY INSURANCE

DATE (NUM/DO/VYYY) 4/3/2019

CERTIFICATE IS ISSUED AS CERTIFICATE DOES NOT AFFIRM BELOW. THIS CERTIFICATE OF I REPRESENTATIVE OR PRODUCED	1.51.142	ANC	F DOES NOT CONSTITU	Y ANE EXT TE A	CONFERS	NO RIGHTS TER THE C BETWEEN	UPON THE CERTIFIC OVERAGE AFFORDED THE ISSUING INSURE	ATE HO BY THI R(S) A	LDER. THIS E POLICIES		
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this certificate does not confer right	<u>i to th</u>	0 GQI	tificate holder in lieu of a		L'1914 (101 101)	1 .			analistist 60		
Crystal & Company				5701	CONTACT Kasey A. Gray						
Crystal IBC LLC 32 Old Silo	PHONE Entl: 971-222-3200										
New York NY 10005				APOR	Apprese: kasey.gray@allant.com						
10000				INEURER(B) AFFORDING COVERAGE							
WSURED MACKOR				UNUMERA: fronshore Specially insurance Company 28445							
Nacher Alpine Solutions, LLC				Mauner a National Union Fire Insurance Company of Pittsburg 19445							
421 Leader Street				Insurance Commerce and Industry Insurance Company 19410							
Marion OH 43302				(NSUMER D)							
				INSUR	ER E :		s Sola				
COVERAGES CE		_		RIEVE	BF:		2 E.S. C				
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DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC TRIA Coverage included on all above polic	LES (AC las	oro	181, Additional Remarks Schedule	, may ka	sliached If mere	apace is require	4				
A DESIGNED AND PROCEEDING AND ADDRESS OF ADDRESS AND ADDRESS ADDRE											
RE: Bid Project #1008-14 Runway Deicar											
Certificate Holder Is included as Additional	Insure	d, as	required by written contract	d or ag	reement, with	respects to a	how referenced and a				
							serve references project.				
		_									
CERTIFICATE HOLDER	-			CANC	ELLATION						
Monroa County ATTN: Purchasing Dept. (PD)				SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.							
39 W Main Street, Room 200					UTHORIZED REPRESENTATIVE						
Rochester NY 14614											
				-	No.						
ACORD 25 (2016/03)	The				O 198	8-2015 ACO	RD CORPORATION. A	li righte	reserved.		

The ACORD name and logo are registered marks of ACORD

ENDORSEMENT

This endorsement, effective 12:01 A.M. 04/01/2019

01/2013 forms a part of

Policy No. CA 376-19-41 issued to NACHURS ALPINE SOLUTIONS, LLC

by NATIONAL UNION FIRE INSURANCE COMPANY OF PITTSBURGH, PA

THIS ENDORSEMENT CHANGES THE POLICY. PLEASE READ IT CAREFULLY.

ADDITIONAL INSURED - WHERE REQUIRED UNDER CONTRACT OR AGREEMENT

This endorsement modifies insurance provided under the following:

BUSINESS AUTO COVERAGE FORM

SCHEDULE

ADDITIONAL INSURED:

NO 11 12 12

Any person or organization for whom you are contractually bound to provide Additional insured status but only to the extent of such person's or organization's liability arising out of the use of a covered "auto".

- I. SECTION II COVERED AUTOS LIABILITY COVERAGE, A. Coverage, 1. Who is insured, is amended to add:
 - d. Any person or organization, shown in the schedule above, to whom you become obligated to include as an additional insured under this policy, as a result of any contract or agreement you enter into which requires you to furnish insurance to that person or organization of the type provided by this policy, but only with respect to liability arising out of use of a covered "auto". However, the insurance provided will not exceed the lesser of:
 - (1) The coverage and/or limits of this policy, or
 - (2) The coverage and/or limits required by said contract or agreement.

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AUTHORIZED REPRESENTATIVE

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p. Nuclear Material

Based upon or arising out of the radioactive, toxic or explosive properties of nuclear material and with respect to which the insured is:

- (1) Required to maintain financial protection pursuant to the Atomic Energy Act of 1954;
- (2) Entitled to Indemnity from the United States of America or any agency thereof; or
- (3) An insured under a nuclear energy liability policy issued by Nuclear Energy Liability Insurance Association, Mutual Atomic Energy Liability Underwriters, Nuclear Insurance Association of Canada or any of their successors, or would be an Insured under any such policy but for its termination upon exhaustion of limits.

q. Owned Facilities

Arising from or in connection with any location which is or was at any time owned, operated, rented, or occupied by you or by any entity that:

- (1) Wholly or partly owns, operates, manages, or otherwise controls you; or
- (2) Is wholly or partly owned, operated, managed, or otherwise controlled by you.
- r. Personal and Advertising Injury

Arising out of personal and advertising injury.

s. Previously Reported Claim

Arising from the same, related or continuous professional incident that was the subject of a claim reported under any policy of which this policy is a renewal or replacement or which it may succeed in time, whether or not such prior policy affords coverage for such claim.

t. Prior Professional Incident

Arising from any professional incident known to a responsible executive prior to the effective date of the policy period, if such responsible executive knew or could have reasonably foreseen that such professional incident could give rise to damages, claims or suits under this policy.

This exclusion does not apply if we have been notified, in writing, of such professional incident giving rise to such damages, claims, or suits during the policy period of a policy previously issued by us.

u. Your Product

Based upon or arising out of your product.

v. Warranties

Based upon or arising out of express warranties or guarantees. This exclusion shall not apply if liability would have resulted in the absence of such express warranties or guarantees.

w. Workers' Compensation And Similar Laws

Any obligation of the insured under a workers' compensation, disability benefits or unemployment compensation law or any similar law.

SECTION II - WHO IS AN INSURED

- 1. If you are designated in the Declarations as:
 - a. An individual, you and your spouse are insureds, but only with respect to the conduct of a business of which you are the sole owner.
 - b. A partnership or joint venture, you are an insured. Your members, your partners, and their spouses are also insureds, but only with respect to the conduct of your business.
 - c. A limited liability company, you are an insured. Your members are also insureds, but only with respect to the conduct of your business. Your managers are insureds, but only with respect to their duties as your managers.

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		(1	A (an	A vendor is not an insured as respects bodily injury, property damage, environmental domage or personal and advertising injury.						
			(a)	For which the vendor is obligated to pay damages by reason of the assumption of liability in a contract or agreement except that which the vendor would have in the absence of the contract or agreement;						
			(b)	Arising out of any express warranty unauthorized by you;						
			{c}	Arising out of any physical or chemical change in the product made intentionally by the vendor;						
			(d)	Arising out of repackaging, except when unpacked solely for the purpose of inspection, demonstration, testing, or the substitution of parts under instructions from you, and then repackaged in the original container;						
			(e)	Arising out of any failure to make inspections, adjustments, tests or servicing as the vendor has agreed to make or normally undertakes to make in the usual course of business, in connection with the distribution or sale of the products;						
				Arising out of demonstration, installation servicing or repair operations, except such operations performed at the vendor's location in connection with the sale of the product; or						
				Arising out of products which, after distribution or sale by you, have been labeled or relabeled or used as a container, part or ingredient of any other thing or substance by or for the vendor.						
		(2)		A manager or lessor of premises, a lessor of leased equipment, or a mortgagee, assignee, or receiver is not an insured as respects bodily injury, property damage, environmental damage or personal and advertising injury:						
			(a)	Arising out of any occurrence that takes place after the equipment lease expires or you cease to be a tenant; or						
			(b)	Arising out of structural alterations, new construction or demolition operations performed by or on behalf of the manager or lessor of premises, or mortgagee, assignee, or receiver.						
	f.	Any pro of y		on or organization that has at least a 50% controlling interest in you but only with respect to bodily injury, a damage, environmental damage or personal and advertising injury arising out of their financial control						
SE	CTIC)N 18 -	LIM	ITS OF INSURANCE AND DEDUCTIBLE						
1.	Th nu	e Lim mber	its of of:	Insurance shown in the Declarations and the rules below fix the most we will pay regardless of the						
	а.	tnsu	reds;							
	Ъ.	Claims made or suits brought;								
	c.	Pers	Persons or organizations making claims or bringing suits;							
	d.	Poli	ution	tion incldents;						
	е.	Acts	, erra	XS or omissions; or						
	f.	Ben	efits i	ncluded in your employee benefit program.						
2.	The General Aggregate Limit:									
	а.	ls th	e mo:	lost we will pay for the sum of:						
			in the second	ages and emergency response expense under COVERAGE PART I, except damages because of bodily y, property damage or environmental damage included in the products-completed operations hazard than damages covered under COVERAGE PART I – Coverage G: Contractors Pollution Liability;						
		(2)	Dama	ges under COVERAGE PART II;						
		(3)	Medi	cal expense under COVERAGE PART II;						

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